



Thomas Leachman
Principal

Tom Leachman is a Principal with Montview Realty Advisors. His primary expertise is in land and investment sales and land development. He was a Partner with Barnes, Morris, Pardoe & Foster, which was sold to Insignia/ESG in 1999 (acquired by CB Richard Ellis in 2003). He has been consistently recognized over the course of his career as a Top Producing Broker both regionally and nationally.

Notable Transactions

The Washington Post Company, Chantilly, VA – 38 acre land sale for printing facility

Two Bethesda Metro Center, Bethesda, MD - 298,710 FAR SF office development site sale

Chevy Chase Park, Chevy Chase, MD – 19 acre land sale for 49 single family dwellings

1899 Pennsylvania Avenue, NW, Washington, DC – 195,000 SF office building sale/re-development

The SAS Institute, Rockville, MD - 220,000 SF office pre-lease and build-to-suit Joint Venture

Tysons International Plaza, Tysons Corner, VA - 410,000 FAR SF office development site sale

Metro Park North, Rockville, MD - 901,000 SF investment sale of an office park

Representative clients include:

Clark Enterprises

Chevy Chase Land Company

The Washington Post Company

Clover-Hill Conservation LLC

Holton-Arms School

AAA Mid-Atlantic, Inc.

Experience

Over his 30-year career, Mr. Leachman has been considered one of the top land and investment sales experts in the region. He has consistently been able to improve returns for his clients by more than 20%. His knowledge of land use and zoning regulations has created extraordinary value through unique deal structures.

Education

Tulane University – BS

Community Involvement

Past President – Landon School Alumni Association

Ex-Officio Member – Landon School Board of Trustees

Past Member (Board of Directors) – Montgomery Hospice Foundation